





# Company profile

**MOBIAK S.A.** Was founded in **1977** and is currently the Largest Company in Greece but also one of the fastest growing Companies in Europe in the field of Firefighting and Medical Equipment. For more than **46 years**, MOBIAK's Activities **have been Focused on the Development of 5 Key Sectors:** 

- MOBIAKFIRE: Construction, Assembly, Trading of Firefighting Equipment, as well as Fire Extinguisher Re-Testing
- MOBIAKCARE: Manufacturing and Trading of Medical Equipment and Home Care Products, Medical Devices
  Repair and Sleep Laboratory Facilities
- ▶ MOBIAKGAS: Manufacturing and Bottling of Medical and Industrial Gasses
- MOBIAKTRAINERS: Professional Training in the Field of Fire Safety and Prevention by Qualified Personnel.

  Operation of a Conference / Training Center.
- MOBIAKRECYCLE: Recycling and Waste Management

MOBIAK's Leaping and Successful Course for almost half a century is based on four principles: Quality, Variety, Competitive Prices and Large Stocks - Immediate Delivery. These four parameters constitute the Motivations of its Workforce for every action or decision.

In the company, the Creativity and Dynamics of the Individual are highly valued, encouraging employees' Initiatives and their Freedom of Expression. **MOBIAK**'s Workforce boldly and without compromise proceeds to easy solutions, faithfully following the Values that led **MOBIAK** reach the top, creating a safer and better future for everyone.

**MOBIAK** is constantly improving its Products and Services, always respecting its Philosophy... "Valuing Safety... Investing in Quality!"











# **Facilities**



The Company's Central Facilities are located in Chania, on a **32.000** m² **Privately-Owned Area.** In 2021, the management completed the investment to create a new work environment to which its executives were transferred. This area consists of 85 new offices thus creating the possibility for new jobs and the expansion of its human resources.

In addition, the new facilities have four conference rooms, of different sizes, for use in the training seminars organized at the company's premises, as well as the exhibitions of its Firefighting and Medical products.

Another expansion was completed in recent years for the central warehouses and distribution centers, thus creating new and modern infrastructures, with modernized machines and experienced staff, capable of managing wholesale - super wholesale stocks. A combination suitable for the company to be able to provide high stock and prompt deliveries.

With a total workforce of more than **200** people and combined with the latest technology machines at its disposal, **MOBIAK** is able to guarantee high quality products and services.





# Company Development & Certifications





Another thing that contributed to the immense progress of recent years is the company's strategic position in the heart of the Mediterranean. **MOBIAK** has managed not only to have an active partner network in Greece that exceeds 500 wholesalers, but also to export worldwide, having an international sales network in more than **110** countries, in the Balkans, Europe, USA, Canada, Middle East, Australia, New Zealand, Africa and Asia.

The company's commitment to its original vision of overall excellent quality of its products and services, led **MOBIAK** to achieve a leading position in the field. Proof of this is the worldwide recognition by international certification bodies that provide credit and certifications that few companies in the sector possess.

### **Basic Characteristics**

- Certified Products of every Fire Fighting, Medical and Gas Category
- High Quality Products & Services
- An extensive range that covers every need in its fields of activity
- International Certifications for Europe, Asia, Middle East, USA, Australia and Canada
- Huge Stock for Supply with Tempting Delivery Terms
- Customization of Products to Meet the Special Requirements of Any Market or Partner
- Fast Service that Allows our Partners to Fulfill their Requests at the same Day
- ▶ Technical Support and Training for the Design and Installation of Firefighting Systems
- Medical Equipment Service Support at 3 Service Points throughout Greece











# INTERNATIONAL CERTIFICATION

# BODIES & STANDARDS



Portable and Mobile Fire Extinguishers ABC Dry Powder Series Foam Series CO<sub>2</sub> Series



ABC Dry Powder (portable and mobile) Foam Series CO<sub>2</sub> Series Kitchen Series



2014/68/EU (new PED) Conformance to Pressure Equipment Directive [substantially amending 97/23/EC, former PED]

## $\pi$

Conformance with EU directive: 2010/35/EU (TPED) applies for cartridges, gas cylinders intended as transportable equipment [updating the provisions of Directive 1999/36/EC, former TPED]



7 RS FN 3.7



EN3-7 BS EN1866

BS EN3 from BSI (UK) KITEMARK
ABC Dry Powder Series Extinguishers
Foam Series Extinguishers
Water Series Extinguishers
CO<sub>2</sub> (Alloy & Aluminum Steel Series Extinguishers)
Powder, Foam and CO<sub>2</sub> Mobile Extinguishers



Italian Ministry Approval Foam, Powder and CO<sub>2</sub> Fire Extinguishers Portable and Mobile



Conformance to Standard EN3 for Portable Fire Extinguishers



ABC Dry Powder Foam Series CO<sub>2</sub> Series Kitchen Series Smoke Detector



Kevlar Extinguishers

BS EN1869:1997 KM608739 Fire Blankets

Size 1.1m x 1.1m 1.2m x 1.2m 1.2m x 1.8m



UK Merchant Shipping (Marine Equipment) Regulations 31 2016/1025, as amended by SI 2019/470 & MSN 1874 (M+F) Amendment 4



Stored Pressure & Internal Cartridge 6Lt Foam 9Lt Foam

## **EN1866**

Conformance to Standard EN1866 for Mobile Fire Extinguishers

## **UNI 9492**

Conformance to Italian Standard UNI9492 for Mobile Fire Extinguishers



MPA EN3 from Germany ABC Dry Powder Series Extinguishers 6Kg Foam Series Extinguishers 6Lt / 9Lt Mobile Foam and Powder Series Extinguishers 50Kg / Lt Water Mist fire extinguishers 2Lt / 6Lt / 9Lt



Powder, CO2 & Wet Chemical Extinguishers Series Fire Hoses Landing Valves Gate Valves Indicator Posts Check Valves Indicating Butterfly Valves Dry Barrel Hydrants Models



UL standards of Canada Powder Fire Extinguishers Series



### MED Extinguishers For Marine Use

### MIRTEC Series - 0437

2Kg Powder A1/3 38 3Kg Powder 6Kg Powder / A1/3 2 9Kg Powder 12Kg Powder

25Kg Powder 50Kg Powder 100kg Powder 6Lt Foam 9Lt Foam 6Lt ABF w

6Lt ABF wet Chemical 9Lt ABF wet Chemical 25Lt Foam

25Lt Foam 50Lt Foam 100Lt Foam



1Kg Powder 6Lt Foam AB 2Kg Powder 9Lt Foam AB 6Kg Powder 2Lt Foam ABF 9Kg Powder 6Lt Foam ABF 12Kg Powder 9Lt Foam AB

2Lt Lithium Fire Extinguisher 6Lt Lithium Fire Extinguisher 9Lt Lithium Fire Extinguisher

2Kg CO<sub>2</sub> Hose



Portable & Mobile Foam & Powder & Portable CO<sup>2</sup> Fire Extinguishers



Member of the FM Global Group
Gate Valves

Indicator Posts Check Valves Indicating Butterfly Valves Dry Barrel Hydrants Models

#### BSI Series - 2797

6Kg Powder Fire Extinguisher 9Kg Powder Fire Extinguisher 9Lt Foam Fire Extinguisher 9Lt Water Fire Extinguisher CO<sub>2</sub> 5Kg Fire Extinguisher (Alloy Steel)



S 318003 Fixed HFC-227ea Fire Extinguishing System

2Kg CO,

5Kg CO<sub>2</sub> 10Kg CO<sub>2</sub>

30Kg CO<sub>2</sub>



BENOR: Belgium Approval Foam, Powder and CO<sub>2</sub> Fire Extinguishers Portable and Mobile



Swiss Approval Foam, Powder and CO<sub>2</sub> Fire Extinguishers Portable



Turkish Standards Portable Foam, Powder and CO<sub>2</sub> Fire Extinguishers

## IMO RES, MSC International Maritime Organization, Maritime Safety Committee



Hungary State Approval Body Portable and Mobile Foam, Powder and Portable CO<sub>2</sub> Fire Extinguishers

#### DNV·GL

DNV EN3 License for Norway Portable Extinguishers



LPCB from UK Fire Hose reels CE & EN671-1 Gate valves Hose Couplings Branchpipes Inlet Breechings Landing valves



French Audit Notify and Accredited Laboratory NF Fire extinguishers Series



Membership at National Fire Protection Agency of U.S.A.



Certificate of Service Recognition

- Fire Extinguishing Systems

- Self Contained Breathing Apparatuses



The International Convention for the Safety of Life at Sea.



EU legislation restricting the use of hazardous substances in electrical and electronic equipment Directive.

## EN1869:2019

Standard for the Certification of Fire



Lithuanian Approval Foam, Powder and CO, Fire Extinguishers Portable





Certificate of Service Recognition - Fire Extinguishing Systems - Self Contained Breathing Apparatuses



CE Certificate for Mobiak's Respiratory Devices



SCIENTIFIC AND RESEARCH CENTER FOR FIRE PROTECTION STATE RESEARCH INSTITUTE



#### **Cert No 37939**

Certification of Quality Management System according to ISO9001:2015



HEALTH & SAFETY MANAGEMENT SYSTEM ISO 45001:2018

Certificate of Health & Safety Management System ISO 45001:2018



Certification Environmental Management System according to ISO14001:2015



Information Security System according to ISO 27001:2013



ISO-13485 Quality Management Certificate Medical Technology



Distribution of Medical Devices



20.01141.295 Certificate of Service Recognition



# **MOBIAKFIRE**

#### FIREFIGHTING EQUIPMENT

As far as the Company's Fire Sector is concerned, **MOBIAK** people are constantly looking for new, better and more complete solutions and proposals for their partners.

As part of its continuous development, the company, already in 2005, implemented a large investment program in its central facilities in Chania, which included the installation of a full robotic fire extinguisher assembly line and the construction of a new 2,500 m<sup>2</sup> building to house it and the headquarters of the management. Also, in the same year, an expansion of the storage space for raw materials and ready-to-use products was carried out.

Then, in the year 2019, **MOBIAK** proceeded to purchase a 7,000 m<sup>2</sup> storage space in Aspropyrgos, Attica, and organized the 5,000 m<sup>2</sup> Thessaloniki distribution center, to increase storage capacity.

In 2021, **MOBIAK** completed another expansion of its central premises, thus increasing its production and storage capacity, achieving the availability of high stocks of out of the shelf products. Now the company's central premises in Chania consist of a total of 32,000 m<sup>2</sup>.

The capacity of the new fire extinguisher production line available to **MOBIAK** exceeds 200 pieces/hour. The highly sensitive helium sensor detects potential propellant gas leak for every fire extinguisher produced or retested. **MOBIAKFIRE** is able to trade and produce more than 2,000 different products all certified according to European Regulations, European and International Standards.

Also, it is worth noting that **MOBIAKFIRE** has its own team of Fire Extinguishing and Fire Detection System installers, consisting of specialized personnel. The team of **MOBIAK** technicians works by carrying out fire safety assessments of facilities and fire detection, re-testings and refilling of fire extinguishers, while providing hydrostatic test of high and low pressure containers. The team of technicians is constantly on the side of every **MOBIAK** partner, for every type of hydraulic and electrical installation throughout the Greece.

It is also worth noting the acquisition of additional, particularly demanding and necessary certifications for various fire extinguisher models, such as the SRPS (Serbia), NCP and KIWA (Netherlands), TSE (Turkey), BENOR (Belgium), NF (France), VDS (Germany), CNBOP (Poland), AS/NZS (Australia & New Zealand) and UL/FM (America) certifications.

**MOBIAK** is also certified by the Hellenic Register of Shipping, RINA, ABS and the Russian Register of Shipping for the testing of fire extinguishers, breathing apparatus and safety systems on ships. In this capacity, it has also developed cooperation with shipping companies.





# **Main Series of Firefighting Products**

- Portable and Wheeled Fire Extinguishers of all Categories (Dry Powder, Carbon Dioxide, General Purpose Foam, Cooking Fat & Oil Foam, Fluoride-Free Foam, Water, Water with Additives, Water Mist, Clean Agent, Lithium Ion Battery) Certified by Internationally Recognized Bodies
- Automatic Dry Powder & Clean Agent Ceiling Mounted Fire Extinguishers
- Trolley Foam Generator
- Spare parts and Fittings for all Types of Fire Extinguishers
- Extinguishing Agents of all Types
- Fire-Resistant Fluids for Various Applications
- Floor Stands & Fire Extinguisher Protective Cabinets
- Fire Extinguisher Protective Cases
- Hose reels with or without Reel
- Fire Tool Stations of Various Types
- Wheeled Water Reels
- Fire Hoses, Coupling Fittings & Water Nozzles of all Types
- Sand Buckets of Various Sizes
- Hook Wrenches and Tools for Fire Stations
- Valves and Hydrants of Water Supply Networks of Various Types and Dimensions
- Water Sprinklers of all Types
- ▶ EN & NFPA Fire Water Pump Assemblies & Floating Water Pumps
- Fire-resistant Doors and Plain Metal Doors and Fittings
- Firefighters Equipment Uniforms, Breathing Apparatus, Boots, etc.
- Masks & Filters of various Types
- Emergency Lighting & Fluorescent Safety Signs
- Emergency Wall-Mounted Frames
- Hand-Held & Floor Sirens
- First Aid Kits of Various Types
- Stretchers & Carrying Chairs of Various Types
- ADR Equipment
- Fire Detection Equipment (Panels, Detectors, Fire Alarm Buttons, Sirens with Beacons, etc.)
- Fire Blankets in Various Sizes and Types
- Certified Automatic Fire Extinguishing Systems of all Types (HFC-227ea, FK-5-1-12, IG, CO2, Professional Kitchens, Dry Powder, Foam, Water Mist, etc.)
- Certified NOVEC System for Use in Shipping
- Certified Aerosol Generators
- Firefighting Gadgets of Various Types & Smart Products for Home or Professional Use
- Filling and Maintenance Equipment for Fire Extinguishers and Firefighting Systems
- Training Vessels (for Firefighting Use)
- Portable Bottle Level Gauges







# **MOBIAKCARE**

#### MEDICAL EQUIPMENT

**MOBIAKCARE**, the medical division of **MOBIAK**, is one of the biggest and most comprehensive wholesale brands operating in Southern Europe. Considering the health of the individual, it includes in its range products that help prevent diseases, everyday patient care aids, first aid products, respiratory and medical equipment.

The company started in 1977 with the production of medical oxygen, covering the needs of the Hospitals as well as the home oxygen therapy. The production of medical oxygen has laid a solid foundation for the company to develop its commercial and technical sector with specialized breathing equipment of the latest technology.

**MOBIAKCARE** has all the necessary experience, knowledge, infrastructure and a global network of partnerships to support its products and partners. Always taking into account their requests, and prioritizing the satisfaction of their needs, it is constantly developing its range with new products. This became possible due to the organization of a new Research & Development department, combined with the rich experience it possesses. The main purpose of the department is the research of new products and meeting special market needs. These targeted market researches help in the development of the company and in meeting the requirements of each individual.

It is also worth noting that it has at its disposal a significant advantage of facilities in: Aspropyrgos Attica (7,000 m²), Thessaloniki (5,000 m²) and Crete (Chania 32,000 m² – Heraklion 700 m²) with 3 well-equipped Service-Points. The Service-Points, which cover the whole country, are authorized by European Houses in Greece, and are staffed by specialized technicians. They have created over 20 Sleep Laboratories, in Greece and abroad, so they can validate their reliability and experience in the field.

The Company has certifications from internationally recognized bodies such as the ISO 9001:2015 standard from the ABC Quality Evaluations Agency for Quality Management, ISO14001:2015 from SWISS CERT regarding Environmental Management and ELOT ISO 45001:2018 from EBETAM for Health and Safety at Work Management.

**MOBIAKCARE** has certifications such as ISO13485: 2016 from National Evaluation Center of Quality and Technology in Health for the Quality management of Medical technology Products and at the same time complies with the requirements of the Ministerial Decision  $\Delta Y8\delta$  /  $\Gamma.\Pi.o.k$  / 1348 / 2004 on the Handling of Medical technology Equipment. In addition to the above standards, all products are CE marked.

The company's commitment to its vision of high quality products and services, as well as its customer-centric approach, led **MOBIAK's** department of medical equipment to rapid growth in Greece and to one of the fastest growing European companies in the sector.







## **Main Line of Medical Products**

- Orthopaedic Products
- Wheelchairs
- Medical Office Equipment
- Diagnostic and Treatment Devices
- Applications Specialized in Spine, Arms, Legs and Head Aids / Orthopaedic Body Jackets
- Medical Consumables
- Positioning Aids and Hospital Equipment
- Beds for Home Care
- Mobility Aids
- Respiratory Products
- Oxygen Therapy Devices
- Devices for Diagnosis / Treatment of Sleep Disorders
- Apnea Devices
- Respiratory Devices (Invasive, Non-invasive)
- Physiotherapy Items







# **MOBIAKGAS**

#### INDUSTRIAL & MEDICAL GASES

**MOBIAKGAS** is another important sector of the company. In this specific department, the production and bottling of Liquids and Gases for Medical and Industrial use takes place, providing the necessary assurance and know-how required by the modern, informed customer.

**MOBIAK** supplies the raw materials in liquid form (Oxygen, Carbon Dioxide, Nitrogen, Argon), stores them in cryogenic containers and then undertakes their bottling in portable tanks and bottles, in order to meet the needs of its customers. **MOBIAKGAS** partners come from many and completely distinct sectors, such as hospitals and clinics, construction companies, food & beverage companies, refrigeration facilities, etc.

From the first years of its creation, **MOBIAK** has undertaken the supply of Liquid Oxygen to Hospitals throughout Crete. In its facilities there are Liquid Oxygen tanks while it uses a privately owned tank, ensuring a prompt and same-day delivery always aiming to provide the best service to medical care establishments.

**MOBIAK's** Gas department is constantly investing in order to meet the demanding needs of the market. Recently, a unit was installed for the bottling of INERGEN mixtures at 300bar. Now, with this investment, the company has the ability to bottle industrial gasses, such as Nitrogen and Argon as well as their mixtures, at 300bar (IG541, IG55, IG100).

Finally, the bottle Re-testing Center is included in the specific department of the company. This center is tested and certified by EBETAM, while its staff is trained with excellent knowledge of the relevant legislation.

**MOBIAKGAS** offers high-level services to all departments of the company, undertaking Hydrostatic Tests for all types of bottles, production of Fixed High Pressure Firefighting Systems, bottling and testing of breathing apparatus, etc.





## **Main Line of Gas Products and Services**

- Bottles of Medical and Industrial Gases
- Nitrogen Canisters / Containers (N<sub>2</sub>)
- Various Closures
- Nitrogen (N<sub>2</sub>), Argon (Ar), Acetylene (C2H2), Carbon dioxide (CO<sub>2</sub>), Helion (He),
  - Oxygen ( O<sub>2</sub> ) Pressure Regulators
- Bottling of Medical and Industrial Gasses
- Re-testing and Maintenance of Bottles
- Quality Control of Gases and Possibility of Issuing **Certificates of Conformity**









# **MOBIAKTRAINERS**

TRAINING CENTER

**MOBIAK**'s Education and Training Department is based on the highly organized Research & Development structures that the company has created over the years, combined with the experience and know-how of its workforce. Model trainings are carried out in new, modern and productive spaces for partners in its areas of expertise and beyond.

The Training Seminars are held by the company on its premises or outside its central facilities, throughout Greece. The company's original vision of creating a modern fire safety training center is taking on another form.

As early as the year 2021, Seminars began to be held at the Central Facilities in Chania, Crete, inviting partners from all over Greece and discussing various topics related to the company's areas of expertise. Also, from time to time partners from abroad are invited to the facilities, in order to have constructive discussions on issues of the respective MOBIAK's area of activity.

Along with the above Seminars - Meetings, and as technology advances and products are constantly updated, it is worth noting that internal seminars are also held by organizations and institutions for the additional training of **MOBIAK** staff in its areas of activity. The purpose of these internal seminars is for **MOBIAK** to be able to offer, through its workforce, the maximum possible know-how and service to its partners, meeting their every possible need and offering integrated quality solutions.

In continuation of the Company's effort to upgrade its services and provisions, **MOBIAK** follows the new technologies and trends and proceeds to create a pioneer, for the Greek standards, training center fully equipped with the latest technology means, for training in any fire incident. We know that it is extremely important for everyone to be properly trained in firefighting equipment and fire safety so that they are properly prepared to deal with any potential hazard.

The Training Seminars are aimed at people with no knowledge of using fire-fighting equipment as well as professional firefighters, with realistic fire training scenarios available to allow groups to carry out training safely in various areas. This state-of-the-art training center is subject to continuous development, and will be available soon to all for a modern, diverse and comprehensive training.







# **MOBIAKRECYCLE**

#### RECYCLE CENTER

The company, being environmentally conscious and aware and reflecting on the effect of each person's actions on it, constantly strives to reduce its own environmental footprint.

It is important to mention that **MOBIAK**, always observing the legislation and the instructions of the regulations, follows the correct prioritization of waste management with the main objective of protecting the environment and human health.

In the context of its broader ecological awareness and environmental responsibility, **MOBIAK** continuously encourages the recycling and management processes of the waste it produces. More specifically, by collaborating with specialized recycling and waste management companies, it has proceeded with the management of the following waste:

Plastics (plastic packaging and plastic caps), Glass (glass bottles and packaging), Paper or Cardboard Packaging, Batteries, Light Bulbs, Ink and Toner Containers, Wooden Pallets, Waste Electrical and Electronic Equipment, Metals (aluminum, bronze, copper), Ferrous Metals, Fire Extinguishing Powder.

The Company comes to fill a void that existed and was troubling the firefighting sector. After obtaining the Panhellenic Waste Collection and Transport Permit, MOBIAK is now able to receive and manage the firefighting powder resulting from the maintenance processes of the fire extinguishers in the respective laboratories, as well as dispose it to the competent management company.

In addition, by having the license for the waste treatment processes within its facilities, the company is capable of separating the parts of the fire extinguisher and their subsequent management and disposal. Therefore, **MOBIAK** has rightly secured and maintains, apart from the rest of the certifications, the certification according to ISO 14001:2015 regarding the Environmental Management System it applies.

The Company is committed to continuing the effort for a cleaner future, reducing its environmental footprint more and more, contributing in its own way to the protection of the environment.













With Human Resources of More than 200 People and with High-Technology Machinery, MOBIAK Guarantees High Quality Products and Services.





The Company's Commitment to the Original Vision for the Quality of its Products and Services, led **MOBIAK** to the **1st Position in Greece** and to the Fastest Growing European Companies in the Sector.













FIREFIGHTING • GASES • MEDICAL est. 1977